

Effective Interviewing

by HIDDEN CONCEPTS Inc.

“Chances are good that up to 76% of your company's hiring decisions will prove to be mistakes in the first twelve months.”

Peter Drucker
Famous Management Consultant

Bold Ideas:

1. Hire Behavior and Attitude, Train Whatever
2. Prepared Interviewees Have Great Interviews
3. Good People leave Good Jobs...*Because Poor Performers are Allowed to Stay*

Recent Study:

- 56% of employees Lie to Supervisors
- 41% Falsify Records
- 35% Steal
- 31% Abuse Drugs/Alcohol

and these are only the employees who admit it!

THIS IS YOUR APPLICANT POOL !

On average, it costs **50%** of the first year salary to hire a new employee.

A Michigan State University study found that interviews are only **14%** accurate.

“Put the right person in the right job, train and motivate them, give them an opportunity for advancement, and your company will grow and prosper”

J.W. Marriott

Effective Interviewing

This session will help you meet business challenges that begin with the **new hire selection** process. Through interaction and skill practice, you will focus on preparing for the interview and gathering quality information from applicants in order to increase your chances of making a successful hiring decision.

During this session you will cover these topics

- The **REAL** Purpose of the Interview
- Different Types of Questions
- Job Analysis
- Developing Behavioral Questions
- The Six-Step Process
- Legal Issues

Length: 5 Hours

For additional information, contact Fatima Finnegan.

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